

IFB 11-028/AW - Term Contract for Aviation Fuel for Jefferson County
 Final Tab
 Awarded August 1, 2011

Credit Card Sales July 1, 2010 thru June 30, 2011		Air BP		Ascent	
		CC Fee Rate	Rate	CC Fee Rate	Rate
AMEX	59.1%	2.95%	31,488.73	2.50%	26,685.37
MultiServe	14.0%	3.25%	8,209.58	2.75%	6,946.57
MasterCard	8.2%	2.15%	3,201.34	1.90%	2,829.09
Visa	7.4%	2.15%	2,869.60	1.90%	2,535.93
AIR Card	5.9%	0.00%	-	3.25%	3,439.74
AvCard	2.7%	3.25%	1,597.69	2.75%	1,351.89
Philips	2.2%	0.00%	-	0.00%	-
Discover	0.5%	2.05%	179.91	2.50%	219.40
			47,546.85		44,007.99
AvGas Low Lead					
Unit Price - Platts Reference		3.28505		2.96560	
Bidder's Mark-Up		0.74470		0.95450	
Taxes/Fees Per Gallon		0.19790		0.19790	
Total Unit Price Per Gallon		4.22765		4.11800	
Delivery Fee		0.16420		0.07000	
Total Value @ 48,000gls / 6 Loads			210,809.79		201,024.42
Jet A					
Unit Price - Platts Reference		3.07148		3.07150	
Bidder's Mark-Up		0.10500		0.09750	
Taxes/Fees Per Gallon		0.24590		0.24590	
Total Unit Price Per Gallon		3.42238		3.41490	
Delivery Fee		0.07920		0.07000	
Total Value @ 440,000gls / 55 Loads			1,540,697.36		1,533,359.85
Fuel Subtotal			1,751,507.14		1,734,384.27
Additional Marketing Support					
Per Gallon		0.005		0.005	
Total Per Gallon		2,440.00		2,440.00	
Other					
Total Marketing			2,440.00		2,440.00
3,000 Gallon Jet A Refueler Truck			39,300.00		18,000.00
TOTAL BID LESS ADVERTISING			1,835,913.99		1,793,952.26