

**(IFB 14-015/JW)**  
**Term Contract for Aviation Fuel for Jack Brooks Regional Airport**  
**Final Bid Tabulation**

Credit Card Sales	Ascent		Av Fuel Corp		Eastern Aviation Fuels		Epic		Minimum
	CC Fee Rate	Rate	CC Fee Rate	Rate	CC Fee Rate	Rate	CC Fee Rate	Rate	
<b>May 1, 2013 thru April 30, 2014</b>									
AMEX	29.10%	3.25%	30,172.25	3.20%	29,708.06	2.50%	23,209.42	3.35%	31,100.63
MultiServe	6.03%	3.50%	6,729.50	3.20%	6,152.69	3.00%	5,768.15	3.25%	6,248.83
MasterCard	6.16%	2.25%	4,421.40	2.14%	4,205.25	2.00%	3,930.14	2.15%	4,224.90
Visa	9.13%	2.25%	6,557.99	2.14%	6,237.38	2.00%	5,829.33	2.15%	6,266.53
AIR Card	4.45%	3.75%	5,319.02	4.30%	6,099.14	3.25%	4,609.82	3.25%	4,609.82
AvCard	3.55%	1.95%	2,207.24	2.25%	2,546.81	3.00%	3,395.75	3.25%	3,678.73
Philips	41.49%	0.00%	-	0.00%	-	0.00%	-	0.00%	-
Discover	0.10%	2.50%	81.99	2.50%	81.99	3.00%	98.39	2.95%	96.75
			<b>55,489.40</b>		<b>55,031.32</b>		<b>46,840.99</b>		<b>56,226.17</b>
								<b>Processing \$ 480.00</b>	
<b>AvGas Low Lead</b>									
Unit Price - Platts Reference	2.9987		2.9987		2.9987		2.9987		2.9987
Bidder's Mark-Up	0.9059	\$ 48,012.70	0.7877	\$ 41,748.10	0.6650	\$ 35,245.00	0.9150	\$ 48,495.00	
Taxes/Fees Per Gallon	0.1979		0.1979		0.1979		0.1979		0.1979
Total Unit Price Per Gallon	4.1025		3.9843		3.8616		4.1116		4.1116
Delivery Fee (per load)	\$ -	\$ -	\$ 11.00	\$ 72.88	\$ 0.11	\$ 6,036.70	\$ 15.00	\$ 99.38	
<b>Total Value @ 53,000gls / 6 Loads</b>		<b>217,431.44</b>		<b>211,244.90</b>		<b>210,700.44</b>		<b>218,014.16</b>	<b>210,700.44</b>
		<b>Amt over LOW 6,731.00</b>		<b>544.46</b>		<b>-</b>		<b>7,313.72</b>	
<b>Jet A</b>									
Unit Price - Platts Reference	2.84556		2.84560		2.84556		2.84556		2.84556
Bidder's Mark-Up	0.17873	134,051	0.15430	115,725	0.08500	63,750	0.15050	112,875	
Taxes/Fees Per Gallon	0.24590		0.24590		0.24590		0.24590		0.24590
Total Unit Price Per Gallon	3.27019		3.24580		3.17646		3.24196		3.24196
Delivery Fee (per load)	0.00000	\$ -	0.00000	\$ -	0.08210	\$ 61,575.00	15.00000	\$ 1,406.25	
<b>Total Value @ 750,000gls / 55 Loads</b>		<b>2,452,645.50</b>		<b>2,434,350.00</b>		<b>2,443,920.00</b>		<b>2,432,876.25</b>	<b>2,432,876.25</b>
		<b>Amt over LOW 19,769.25</b>		<b>1,473.75</b>		<b>11,043.75</b>		<b>-</b>	
<b>Fuel Subtotal</b>		<b>2,670,076.94</b>		<b>2,645,594.90</b>		<b>2,654,620.44</b>		<b>2,650,890.41</b>	<b>2,645,594.90</b>
		<b>Amt over LOW 24,482.04</b>		<b>-</b>		<b>9,025.54</b>		<b>5,295.51</b>	
<b>TOTAL FUEL PLUS ADVERTISING</b>		<b>2,725,566.34</b>		<b>2,700,626.22</b>		<b>2,701,461.43</b>		<b>2,707,116.58</b>	<b>2,700,626.22</b>
		<b>24,940.12</b>		<b>-</b>		<b>835.20</b>		<b>6,490.36</b>	
<b>Additional Marketing Support</b>									
Per Gallon	0.005		0		0.005		0.005		
<b>Total Per Gallon</b>	<b>2,440.00</b>		<b>-</b>		<b>2,440.00</b>		<b>2,440.00</b>		
Other			4015						
<b>Total Marketing</b>		<b>2,440.00</b>		<b>4,015.00</b>		<b>2,440.00</b>		<b>2,440.00</b>	
<b>3,000 Gallon Jet A Refueler Truck</b>									
2008		<b>14,400.00</b>	2007	<b>25,200.00</b>	2012	<b>17,940.00</b>	1999	<b>12,180.00</b>	
2014		<b>20,400.00</b>	2014	<b>38,400.00</b>					
<b>TOTAL FUEL/ADVERTISING/TRUCK</b>		<b>2,745,966</b>		<b>2,739,026</b>		<b>2,701,461</b>		<b>2,707,117</b>	
		<b>44,505</b>		<b>37,565</b>					
<b>Signage</b>									
Co-op program	.005/Gal		.005/gal		.005/gal		.005/Gal		
Rewards	WingPoints & FlyBuys		AVTRIP		AeroClass Rewards		Bravo Rewards		
Contract Fuel	Alliance		AvFuel		Shell Aviation Card		EPIC & Multiserve		
Training:	*		*		*		*		
Marketing:	*		*		*		*		
Contingency plan									
Provide Filters/Change out	* up to \$3000		*		*		* \$2,500 a year		
Loaner truck provided if lease truck inoperable	*		*		*				
Additional Cost for Backup Ra			*		*				
<b>Ascent Aviation Group, Inc.</b>	<b>Eastern Aviation Fuels</b>								
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