

## Preliminary Tabulation

IFB 23-053/MR

## Term Contract for Aviation Fuel for Jack Brooks Regional Airport

Bid Opened: October 4, 2023

## Item 1: AVGAS 100 Low-Lead

		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
Line A	Plats Reference Price on (8/29/2023)	\$3.17608	\$3.17608	\$3.17608	\$3.17608	\$3.17608
Line B	Bidder's Markup (Dollars not Percentage)	\$0.55500	\$1.22392	\$0.52500	\$0.99900	\$0.30000
Line C	Federal Excise Tax	\$0.19400	\$0.19400	\$0.19400	\$0.19400	\$0.19400
Line D	Federal Oil Spill Tax	\$0.00214	\$0.00214	\$0.00214	\$0.00214	\$0.00214
Line E	Federal Superfund Fee	\$0.00390	\$0.00390	\$0.00390	\$0.00390	\$0.00390
Line F	Texas Petro Deliver	\$0.00082	\$0.00082	\$0.00082	\$0.00082	\$0.00082
Line G	Trasport per Gallon (if applicable)	\$0.17010	\$0.15174	\$0.14310	\$0.45000	\$0.00000
Line H	Subtotal Fees per Gallon (Sum A to G)	\$4.10204	\$4.75260	\$4.04504	\$4.82594	\$3.67694
Line I	Estimated Annual Quantity (Gallons)	41,000	41,000	41,000	41,000	41,000
Line J	Annual Price (Line H times Line I)	\$168,183.64	\$194,856.60	\$165,846.64	\$197,863.54	\$150,754.54
Line K	Fee per Delivery (if any)	\$0.00	\$0.00	\$0.00	\$700.00	\$750.00
Line L	Est. Deliveries per Year	5	5	5	5	5
Line M	Annual Delivery Price (Line K times Line L)	\$0.00	\$0.00	\$0.00	\$3,500.00	\$3,750.00
Line N	Annual Total Cost for Delivered Fuel (Line J plus Line M)	\$168,183.64	\$194,856.60	\$165,846.64	\$201,363.54	\$154,504.54

**Item 2: Jet A**

		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
Line O	Plats Reference Price on (8/29/2023)	\$3.05344	\$3.05344	\$3.05344	\$3.05344	\$3.05344
Line P	Bidder's Markup (Dollars not Percentage)	\$0.06500	\$0.09404	\$0.06212	\$0.15990	\$0.30000
Line Q	Federal Excise Tax	\$0.24300	\$0.24300	\$0.24300	\$0.24300	\$0.24300
Line R	Federal LUST Spill Tax	\$0.00100	\$0.00100	\$0.00100	\$0.00100	\$0.00100
Line S	Federal Oil Spill Tax	\$0.00214	\$0.00214	\$0.00214	\$0.00214	\$0.00214
Line T	Federal Superfund Fee	\$0.00390	\$0.00390	\$0.00390	\$0.00390	\$0.00390
Line U	Transport per Gallon (if applicable)	\$0.10080	\$0.06853	\$0.09540	\$0.40000	\$0.00000
Line V	Subtotal Fees per Gallon (Sum O to U)	\$3.46928	\$3.46605	\$3.46100	\$3.86338	\$3.60348
Line W	Estimated Annual Quantity (Gallons)	742,600	742,600	742,600	742,600	742,600
Line X	Annual Price (Line V times Line W)	\$2,576,287.33	\$2,573,888.73	\$2,570,138.60	\$2,868,945.99	\$2,675,944.25
Line Y	Fee per Delivery (if any)	\$0.00	\$0.00	\$0.00	\$350.00	\$750.00
Line Z	Est. Deliveries per Year	95	95	95	95	95
Line AA	Annual Delivery Price (Line Y times Line Z)	\$0.00	\$0.00	\$0.00	\$33,250.00	\$71,250.00
Line AB	Annual Total Cost for Delivered Fuel (Line X plus Line AA)	\$2,576,287.33	\$2,573,888.73	\$2,570,138.60	\$2,902,195.99	\$2,747,194.25

**Item 3: Credit Cards Honored and Service Fees**

	Annual Sales	Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
AMEX	\$1,110,000.00	2.50%	3.25%	3.65%	3.35%	3.50%
VISA	\$275,000.00	1.90%	2.25%	2.10%	2.95%	3.50%
MasterCard	\$73,000.00	1.90%	2.95%	2.10%	2.15%	3.50%
Discover	\$1,000.00	2.25%	3.30%	2.80%	2.95%	3.50%

Annual Sales		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
MultiServe	\$48,000.00	2.60%	3.35%	3.10%	3.25%	3.50%
AIR Card	\$147,000.00	0.00%	4.00%	0.00%	0.00%	3.50%
AVCard	\$89,000.00	3.00%	1.95%	2.50%	3.25%	3.50%
Other:		0.00%	0.00%	0.00%	No Bid	
Other:		No Bid	0.00%	1.75%	No Bid	
Other:		No Bid	0.00%	No Bid	No Bid	

**Total Fees**      \$38,302.50      \$53,672.50      \$51,564.00      \$51,349.00      \$61,005.00

\*\*AIR Card rate if airport  
holds government  
contract.\*\*

#### Item 4: Additional Marketing Support

Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
\$0.005 per gallon for every gallon purchased toward COOP	\$0.005 per gallon	\$0	\$4,500	\$0
<b>Estimated Marketing Support</b>	\$3,918.00	\$3,918.00	\$0.00	\$4,500.00

#### Item 5: Refueler Truck - Required Primary

Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
3,000 Gallon Jet A Refueler Truck - Annual Cost	\$11,400.00	\$24,000.00	\$10,188.00	\$60,000.00
Year/Make/Model:	2019 International	2020 International 7300	2023/2024	1998 Freightliner

\*\*Free for 12 Months\*\*

**Average Annual Cost**      \$7,600.00      \$24,000.00      \$10,188.00      \$60,000.00      \$39,600.00

#### Item 6: Refueler Truck - Optional Additional

Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
3,000 Gallon Jet A Refueler Truck - Annual Cost	\$17,400.00	\$27,000.00	\$37,200.00	\$60,000.00
Year/Make/Model:	2019-2021 International	2023 International 7300	2023/2024	2008 Freightliner

AvGas Refueler Truck - Annual Cost	\$7,800.00	\$14,400.00	\$35,400.00	\$60,000.00	\$39,600.00
Year/Make/Model:	2019-2021 Ford	2023 Isuzu NPR	2023/2024	2006 Freightliner	1999 International 4900

	<b>Titan Aviation Fuels</b>	<b>Ascent Aviation Group</b>	<b>Epic Fuels</b>	<b>A'loel Petroleum</b>	<b>BN Capital Investments</b>
AVGas 100 Low-Lead	\$168,183.64	\$194,856.60	\$165,846.64	\$201,363.54	\$154,504.54
Jet A	\$2,576,287.33	\$2,573,888.73	\$2,570,138.60	\$2,902,195.99	\$2,747,194.25
Credit Cards Honored and Service Fees	\$38,302.50	\$53,672.50	\$51,564.00	\$51,349.00	\$61,005.00
Additional Marketing Support	\$3,918.00	\$3,918.00	\$0.00	\$4,500.00	\$0.00
Refueler Truck - Required Primary	\$7,600.00	\$24,000.00	\$10,188.00	\$60,000.00	\$39,600.00
Refueler Truck - Optional Additional Jet A	\$17,400.00	\$27,000.00	\$37,200.00	\$60,000.00	\$39,600.00
Refuler Truck - Optional Additional AvGas	\$7,800.00	\$14,400.00	\$35,400.00	\$60,000.00	\$39,600.00
<b>Total</b>	<b>\$2,811,655.47</b>	<b>\$2,883,899.83</b>	<b>\$2,870,337.24</b>	<b>\$3,330,408.53</b>	<b>\$3,081,503.79</b>

Jefferson County makes no claim that this bid tabulation represents anything other than the information read aloud at the public opening. The County has not checked the bids for errors, or made any determinations that the solicitations meet all requirements. In the case of a discrepancy between information on this tabulation and the original hard-copy document, the original hard copy shall prevail.