

Preliminary Tabulation  
IFB 23-053/MR  
Term Contract for Aviation Fuel for Jack Brooks Regional Airport  
Bid Opened: October 4, 2023

Item 1: AVGas 100 Low-Lead

		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
Line A	Plats Reference Price on (8/29/2023)	\$3.17608	\$3.17608	\$3.17608	\$3.17608	\$3.17608
Line B	Bidder's Markup (Dollars not Percentage)	\$0.55500	\$1.22392	\$0.52500	\$0.99900	\$0.30000
Line C	Federal Excise Tax	\$0.19400	\$0.19400	\$0.19400	\$0.19400	\$0.19400
Line D	Federal Oil Spill Tax	\$0.00214	\$0.00214	\$0.00214	\$0.00214	\$0.00214
Line E	Federal Superfund Fee	\$0.00390	\$0.00390	\$0.00390	\$0.00390	\$0.00390
Line F	Texas Petro Deliver	\$0.00082	\$0.00082	\$0.00082	\$0.00082	\$0.00082
Line G	Trasport per Gallon (if applicable)	\$0.17010	\$0.15174	\$0.14310	\$0.45000	\$0.00000
Line H	Subtotal Fees per Gallon (Sum A to G)	\$4.10204	\$4.75260	\$4.04504	\$4.82594	\$3.67694
Line I	Estimated Annual Quantity (Gallons)	41,000	41,000	41,000	41,000	41,000
Line J	Annual Price (Line H times Line I)	\$168,183.64	\$194,856.60	\$165,846.64	\$197,863.54	\$150,754.54
Line K	Fee per Delivery (if any)	\$0.00	\$0.00	\$0.00	\$700.00	\$750.00
Line L	Est. Deliveries per Year	5	5	5	5	5
Line M	Annual Delivery Price (Line K times Line L	\$0.00	\$0.00	\$0.00	\$3,500.00	\$3,750.00
Line N	Annual Total Cost for Delivered Fuel (Line J plus Line M)	\$168,183.64	\$194,856.60	\$165,846.64	\$201,363.54	\$154,504.54

Item 2: Jet A

		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
Line O	Plats Reference Price on (8/29/2023)	\$3.05344	\$3.05344	\$3.05344	\$3.05344	\$3.05344
Line P	Bidder's Markup (Dollars not Percentage)	\$0.06500	\$0.09404	\$0.06212	\$0.15990	\$0.30000
Line Q	Federal Excise Tax	\$0.24300	\$0.24300	\$0.24300	\$0.24300	\$0.24300
Line R	Federal LUST Spill Tax	\$0.00100	\$0.00100	\$0.00100	\$0.00100	\$0.00100
Line S	Federal Oil Spill Tax	\$0.00214	\$0.00214	\$0.00214	\$0.00214	\$0.00214
Line T	Federal Superfund Fee	\$0.00390	\$0.00390	\$0.00390	\$0.00390	\$0.00390
Line U	Transport per Gallon (if applicable)	\$0.10080	\$0.06853	\$0.09540	\$0.40000	\$0.00000
Line V	Subtotal Fees per Gallon (Sum O to U)	\$3.46928	\$3.46605	\$3.46100	\$3.86338	\$3.60348
Line W	Estimated Annual Quantity (Gallons)	742,600	742,600	742,600	742,600	742,600
Line X	Annual Price (Line V times Line W)	\$2,576,287.33	\$2,573,888.73	\$2,570,138.60	\$2,868,945.99	\$2,675,944.25
Line Y	Fee per Delivery (if any)	\$0.00	\$0.00	\$0.00	\$350.00	\$750.00
Line Z	Est. Deliveries per Year	95	95	95	95	95
Line AA	Annual Delivery Price (Line Y times Line Z)	\$0.00	\$0.00	\$0.00	\$33,250.00	\$71,250.00
Line AB	Annual Total Cost for Delivered Fuel (Line X plus Line AA)	\$2,576,287.33	\$2,573,888.73	\$2,570,138.60	\$2,902,195.99	\$2,747,194.25

Item 3: Credit Cards Honored and Service Fees

Annual Sales		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
AMEX	\$1,110,000.00	2.50%	3.25%	3.65%	3.35%	3.50%
VISA	\$275,000.00	1.90%	2.25%	2.10%	2.95%	3.50%
MasterCard	\$73,000.00	1.90%	2.95%	2.10%	2.15%	3.50%
Discover	\$1,000.00	2.25%	3.30%	2.80%	2.95%	3.50%

Annual Sales		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
MultiServe	\$48,000.00	2.60%	3.35%	3.10%	3.25%	3.50%
AIR Card	\$147,000.00	0.00%	4.00%	0.00%	0.00%	3.50%
AVCard	\$89,000.00	3.00%	1.95%	2.50%	3.25%	3.50%
Other:		0.00%	0.00%	0.00%	No Bid	
Other:		No Bid	0.00%	1.75%	No Bid	
Other:		No Bid	0.00%	No Bid	No Bid	
Total Fees		\$38,302.50	\$53,672.50	\$51,564.00	\$51,349.00	\$61,005.00

\*\*AIR Card rate if airport holds government contract.\*\*

Item 4: Additional Marketing Support

		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
		\$0.005 per gallon for every gallon purchased toward COOP	\$0.005 per gallon	\$0	\$4,500	\$0
Estimated Marketing Support		\$3,918.00	\$3,918.00	\$0.00	\$4,500.00	\$0.00

Item 5: Refueler Truck - Required Primary

		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
3,000 Gallon Jet A Refueler Truck - Annual Cost		\$11,400.00	\$24,000.00	\$10,188.00	\$60,000.00	\$39,600.00
Year/Make/Model:		2019 International	2020 International 7300	2023/2024	1998 Freightliner	1999 International 4900
		**Free for 12 Months**				
Average Annual Cost		\$7,600.00	\$24,000.00	\$10,188.00	\$60,000.00	\$39,600.00

Item 6: Refueler Truck - Optional Additional

		Titan Aviation Fuels	Ascent Aviation Group	Epic Fuels	A'loel Petroleum	BN Capital Investments
3,000 Gallon Jet A Refueler Truck - Annual Cost		\$17,400.00	\$27,000.00	\$37,200.00	\$60,000.00	\$39,600.00
Year/Make/Model:		2019-2021 International	2023 International 7300	2023/2024	2008 Freightliner	1999 International 4900
AvGas Refueler Truck - Annual Cost		\$7,800.00	\$14,400.00	\$35,400.00	\$60,000.00	\$39,600.00
Year/Make/Model:		2019-2021 Ford	2023 Isuzu NPR	2023/2024	2006 Freghtliner	1999 Internatinal 4900

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AVGas 100 Low-Lead	\$168,183.64	\$194,856.60	\$165,846.64	\$201,363.54	\$154,504.54
Jet A	\$2,576,287.33	\$2,573,888.73	\$2,570,138.60	\$2,902,195.99	\$2,747,194.25
Credit Cards Honored and Service Fees	\$38,302.50	\$53,672.50	\$51,564.00	\$51,349.00	\$61,005.00
Additional Marketing Support	\$3,918.00	\$3,918.00	\$0.00	\$4,500.00	\$0.00
Refueler Truck - Required Primary	\$7,600.00	\$24,000.00	\$10,188.00	\$60,000.00	\$39,600.00
Refueler Truck - Optional Additional Jet A	\$17,400.00	\$27,000.00	\$37,200.00	\$60,000.00	\$39,600.00
Refuler Truck - Optional Additional AvGas	\$7,800.00	\$14,400.00	\$35,400.00	\$60,000.00	\$39,600.00
<b>Total</b>	<b>\$2,811,655.47</b>	<b>\$2,883,899.83</b>	<b>\$2,870,337.24</b>	<b>\$3,330,408.53</b>	<b>\$3,081,503.79</b>

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