

Final Tabulation**IFB 23-053/MR****Term Contract for Aviation Fuel for Jack Brooks Regional Airport****Awarded: October 17, 2023****Item 1: AVGAS 100 Low-Lead**

| | | Titan Aviation Fuels | Ascent Aviation Group | Epic Fuels | A'loel Petroleum | BN Capital Investments |
|--------|---|-----------------------------|------------------------------|-------------------|-------------------------|-------------------------------|
| Line A | Plats Reference Price on (8/29/2023) | \$3.17608 | \$3.17608 | \$3.17608 | \$3.17608 | \$3.17608 |
| Line B | Bidder's Markup (Dollars not Percentage) | \$0.55500 | \$1.22392 | \$0.52500 | \$0.99900 | \$0.30000 |
| Line C | Federal Excise Tax | \$0.19400 | \$0.19400 | \$0.19400 | \$0.19400 | \$0.19400 |
| Line D | Federal Oil Spill Tax | \$0.00214 | \$0.00214 | \$0.00214 | \$0.00214 | \$0.00214 |
| Line E | Federal Superfund Fee | \$0.00390 | \$0.00390 | \$0.00390 | \$0.00390 | \$0.00390 |
| Line F | Texas Petro Deliver | \$0.00082 | \$0.00082 | \$0.00082 | \$0.00082 | \$0.00082 |
| Line G | Trasport per Gallon (if applicable) | \$0.17010 | \$0.15174 | \$0.14310 | \$0.45000 | \$0.00000 |
| Line H | Subtotal Fees per Gallon (Sum A to G) | \$4.10204 | \$4.75260 | \$4.04504 | \$4.82594 | \$3.67694 |
| Line I | Estimated Annual Quantity (Gallons) | 41,000 | 41,000 | 41,000 | 41,000 | 41,000 |
| Line J | Annual Price (Line H times Line I) | \$168,183.64 | \$194,856.60 | \$165,846.64 | \$197,863.54 | \$150,754.54 |
| Line K | Fee per Delivery (if any) | \$0.00 | \$0.00 | \$0.00 | \$700.00 | \$750.00 |
| Line L | Est. Deliveries per Year | 5 | 5 | 5 | 5 | 5 |
| Line M | Annual Delivery Price (Line K times Line L) | \$0.00 | \$0.00 | \$0.00 | \$3,500.00 | \$3,750.00 |
| Line N | Annual Total Cost for Delivered Fuel (Line J plus Line M) | \$168,183.64 | \$194,856.60 | \$165,846.64 | \$201,363.54 | \$154,504.54 |

Item 2: Jet A

| | | Titan Aviation Fuels | Ascent Aviation Group | Epic Fuels | A'loel Petroleum | BN Capital Investments |
|---------|--|----------------------|-----------------------|----------------|------------------|------------------------|
| Line O | Plats Reference Price on (8/29/2023) | \$3.05344 | \$3.05344 | \$3.05344 | \$3.05344 | \$3.05344 |
| Line P | Bidder's Markup (Dollars not Percentage) | \$0.06500 | \$0.09404 | \$0.06212 | \$0.15990 | \$0.30000 |
| Line Q | Federal Excise Tax | \$0.24300 | \$0.24300 | \$0.24300 | \$0.24300 | \$0.24300 |
| Line R | Federal LUST Spill Tax | \$0.00100 | \$0.00100 | \$0.00100 | \$0.00100 | \$0.00100 |
| Line S | Federal Oil Spill Tax | \$0.00214 | \$0.00214 | \$0.00214 | \$0.00214 | \$0.00214 |
| Line T | Federal Superfund Fee | \$0.00390 | \$0.00390 | \$0.00390 | \$0.00390 | \$0.00390 |
| Line U | Transport per Gallon (if applicable) | \$0.10080 | \$0.06853 | \$0.09540 | \$0.40000 | \$0.00000 |
| Line V | Subtotal Fees per Gallon (Sum O to U) | \$3.46928 | \$3.46605 | \$3.46100 | \$3.86338 | \$3.60348 |
| Line W | Estimated Annual Quantity (Gallons) | 742,600 | 742,600 | 742,600 | 742,600 | 742,600 |
| Line X | Annual Price (Line V times Line W) | \$2,576,287.33 | \$2,573,888.73 | \$2,570,138.60 | \$2,868,945.99 | \$2,675,944.25 |
| Line Y | Fee per Delivery (if any) | \$0.00 | \$0.00 | \$0.00 | \$350.00 | \$750.00 |
| Line Z | Est. Deliveries per Year | 95 | 95 | 95 | 95 | 95 |
| Line AA | Annual Delivery Price (Line Y times Line Z) | \$0.00 | \$0.00 | \$0.00 | \$33,250.00 | \$71,250.00 |
| Line AB | Annual Total Cost for Delivered Fuel (Line X plus Line AA) | \$2,576,287.33 | \$2,573,888.73 | \$2,570,138.60 | \$2,902,195.99 | \$2,747,194.25 |

Item 3: Credit Cards Honored and Service Fees

| | Annual Sales | Titan Aviation Fuels | Ascent Aviation Group | Epic Fuels | A'loel Petroleum | BN Capital Investments |
|------------|----------------|----------------------|-----------------------|------------|------------------|------------------------|
| AMEX | \$1,110,000.00 | 2.50% | 3.25% | 3.65% | 3.35% | 3.50% |
| VISA | \$275,000.00 | 1.90% | 2.25% | 2.10% | 2.95% | 3.50% |
| MasterCard | \$73,000.00 | 1.90% | 2.95% | 2.10% | 2.15% | 3.50% |
| Discover | \$1,000.00 | 2.25% | 3.30% | 2.80% | 2.95% | 3.50% |

| Annual Sales | | Titan Aviation Fuels | Ascent Aviation Group | Epic Fuels | A'loel Petroleum | BN Capital Investments |
|-------------------|--------------|----------------------|-----------------------|-------------|------------------|------------------------|
| MultiServe | \$48,000.00 | 2.60% | 3.35% | 3.10% | 3.25% | 3.50% |
| AIR Card | \$147,000.00 | 0.00% | 4.00% | 0.00% | 0.00% | 3.50% |
| AVCard | \$89,000.00 | 3.00% | 1.95% | 2.50% | 3.25% | 3.50% |
| Other: | | 0.00% | 0.00% | 0.00% | No Bid | |
| Other: | | No Bid | 0.00% | 1.75% | No Bid | |
| Other: | | No Bid | 0.00% | No Bid | No Bid | |
| Total Fees | | \$38,302.50 | \$53,672.50 | \$51,564.00 | \$51,349.00 | \$61,005.00 |

AIR Card rate if airport holds government contract.

Item 4: Additional Marketing Support

| | | Titan Aviation Fuels | Ascent Aviation Group | Epic Fuels | A'loel Petroleum | BN Capital Investments |
|------------------------------------|--|---|-----------------------|------------|------------------|------------------------|
| | | \$0.005 per gallon for every gallon purchased toward COOP | \$0.005 per gallon | \$0 | \$4,500 | \$0 |
| Estimated Marketing Support | | \$3,918.00 | \$3,918.00 | \$0.00 | \$4,500.00 | \$0.00 |

Item 5: Refueler Truck - Required Primary

| | | Titan Aviation Fuels | Ascent Aviation Group | Epic Fuels | A'loel Petroleum | BN Capital Investments |
|---|--|----------------------|-------------------------|-------------|-------------------|-------------------------|
| 3,000 Gallon Jet A Refueler Truck - Annual Cost | | \$11,400.00 | \$24,000.00 | \$10,188.00 | \$60,000.00 | \$39,600.00 |
| Year/Make/Model: | | 2019 International | 2020 International 7300 | 2023/2024 | 1998 Freightliner | 1999 International 4900 |
| **Free for 12 Months** | | | | | | |
| Average Annual Cost | | \$7,600.00 | \$24,000.00 | \$10,188.00 | \$60,000.00 | \$39,600.00 |

Item 6: Refueler Truck - Optional Additional

| | | Titan Aviation Fuels | Ascent Aviation Group | Epic Fuels | A'loel Petroleum | BN Capital Investments |
|---|--|-------------------------|-------------------------|-------------|-------------------|-------------------------|
| 3,000 Gallon Jet A Refueler Truck - Annual Cost | | \$17,400.00 | \$27,000.00 | \$37,200.00 | \$60,000.00 | \$39,600.00 |
| Year/Make/Model: | | 2019-2021 International | 2023 International 7300 | 2023/2024 | 2008 Freightliner | 1999 International 4900 |
| AvGas Refueler Truck - Annual Cost | | \$7,800.00 | \$14,400.00 | \$35,400.00 | \$60,000.00 | \$39,600.00 |
| Year/Make/Model: | | 2019-2021 Ford | 2023 Isuzu NPR | 2023/2024 | 2006 Freightliner | 1999 International 4900 |

| | Titan Aviation Fuels | Ascent Aviation Group | Epic Fuels | A'loel Petroleum | BN Capital Investments |
|--|-----------------------------|------------------------------|-----------------------|-------------------------|-------------------------------|
| AVGas 100 Low-Lead | \$168,183.64 | \$194,856.60 | \$165,846.64 | \$201,363.54 | \$154,504.54 |
| Jet A | \$2,576,287.33 | \$2,573,888.73 | \$2,570,138.60 | \$2,902,195.99 | \$2,747,194.25 |
| Credit Cards Honored and Service Fees | \$38,302.50 | \$53,672.50 | \$51,564.00 | \$51,349.00 | \$61,005.00 |
| Additional Marketing Support | \$3,918.00 | \$3,918.00 | \$0.00 | \$4,500.00 | \$0.00 |
| Refueler Truck - Required Primary | \$7,600.00 | \$24,000.00 | \$10,188.00 | \$60,000.00 | \$39,600.00 |
| Refueler Truck - Optional Additional Jet A | \$17,400.00 | \$27,000.00 | \$37,200.00 | \$60,000.00 | \$39,600.00 |
| Refueler Truck - Optional Additional AvGas | \$7,800.00 | \$14,400.00 | \$35,400.00 | \$60,000.00 | \$39,600.00 |
| Total | \$2,811,655.47 | \$2,883,899.83 | \$2,870,337.24 | \$3,330,408.53 | \$3,081,503.79 |

Titan Aviation Fuels

601 McCarthy Blvd.
New Bern, NC 28562
Attn: Trey Baker
Phone (252) 633-0066
tbaker@titanfuels.com

BN Capital & Investments, LLC

2597 McFaddin St.
Beaumont, TX 77702
Attn: Tahir Ashrafi
Phone: (409) 284-5309
tony@bncapitalinvestments.com

Epic Aviation, LLC

222 West Las Colinas Blvd, Suite 1425N
Irving, TX 75039
Attn: Brett Reid
Phone: (503) 569-2209
breid@epicfuels.com

Ascent Aviation Group, Inc.

One Mill Street
Parish, NY 13131
Attn: Landon Petty
Phone (225) 939-8872
lpetty@wfscorp.com

A'loel Petroleum Company, LLC

290 N. 10th St.
Beaumont, TX 77702
Attn: Toni Sigee
Phone: (409) 239-5917
fueling@aloelpc.net